

For Regular news and updates visit www.concordiaconsultancy.com

Welcome to the third issue of Concordia's newsletter.

If you would like to receive future copies by email please register your interest on our website.

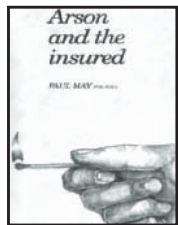
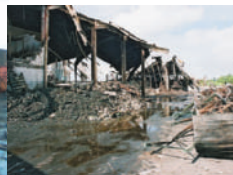
New Appointments

Samantha Todd, Operations Team P.A.

FOCUS ON FIRE

Adjusting:

On behalf of reinsurers, direct insurers and risk managers, we continue to work together with our Associates on industrial and commercial fires in Europe, Asia and the Caribbean. Our approach involves thorough investigation combined with immediate analysis of business interruption and recovery issues.



Research:

We are commencing a research project to update the earlier research into fraudulent arson that led to publication of Arson and the Insured. The first edition of Arson and the Insured is now available for free download at www.concordiaconsultancy.com/articles.html.

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Interim Report No. (3)

Midway through our 3rd year of operations we continue to work hard on cases in many countries around the world.

Our international resources are developing with new member firms joining the Concordia Global Network.

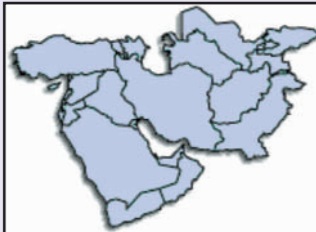
We wish all our clients and friends a successful 2006.

Paul May
Chairman
paul.may@concordiaconsultancy.com



Middle East

Dubai, Saudi Arabia, Jordan, Bahrain, Qatar and Damman



Regional Associate for the Middle East

Arab Loss Adjusters (ALA) have become our exclusive Associates in the Middle East.

Founded over 15 years ago by Mr Walid Jishi, ALA have offices in Dubai, Saudi Arabia, Jordan, Bahrain, Qatar and Damman.

Ian Watt has become a director of our Cyprus company Concordia Consultancy Mediterranean and is responsible for co-ordinating assignments with Arab Loss Adjusters.

Ian and Walid in the Dubai office



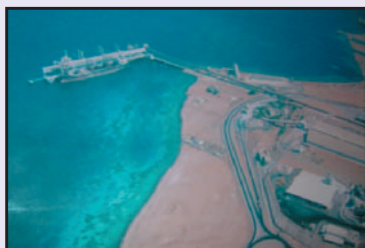
Contact: ian.watt@concordiaconsultancy.com

Concordia Consultancy Mediterranean Office

We now have a Contact and Meeting Office at:-

Concordia Consultancy Mediterranean
59-61 Akropoleos Ave
3rd Floor
Flat 302
2012 Nicosia
Cyprus

Tel / fax : +357 2251 9937



A recent construction case in the Middle East.



CONCORDIA'S GLOBAL NETWORK

The Concordia Global Network is continuing to grow. The most recent Associates to join the Network greatly expands the range of expertise available in the Middle East, Latin America and Oceania regions.

Latin America

Montigny y Francisco

Through our partnership with Montigny y Francisco (MyF), we are able to assist on cases throughout Latin America.



MyF, which can trace its roots to 1894, has 25 staff and an extensive range of geographical and specialist associates throughout Latin America.

From their Headquarters in Buenos Aires, MyF are able to deal with cases throughout Argentina as well as Brazil, Bolivia, Chile, Colombia, Paraguay, Peru, Uruguay and Venezuela.



Key MyF Personnel



Mr Joaquin Francisco, Executive Director, MyF

Mumbai Floods

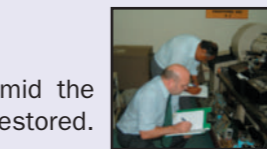
Concordia personnel commenced inspection work amid the devastation as soon as access to Mumbai had been restored.



Insurers, reinsurers, risk managers and brokers must contemplate the likelihood of further serious flooding in a region where metropolitan development on known flood plains continues. The event provides an opportunity for everyone involved in the risk transfer process to consider the business interruption issues and ensure that they are better prepared next time.

A detailed account of the flooding has been prepared by Ian Watt, Senior Consultant and can be found at:-

www.concordiaconsultancy.com/articles.html.



Europe

We continue to be actively involved on property, liability and business interruption cases in several European locations including Scandinavia, the Baltic States, Italy, France, Germany, Belgium and, of course, England!



Americas

No-one in the insurance industry can fail to be affected, on both personal and professional levels, by the sheer scale of the disaster visited by Hurricane Katrina upon Louisiana and the immensity of the task facing all involved.

Our fully licensed North American Associates, Eastland Claim Service Inc, have been working on claims and in partnership with them, Concordia Consultancy (Americas) Inc is providing the full range of compliance audits and reviews.

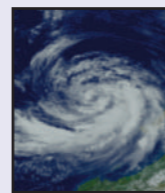


Jerry Hale, Director Eastland Claim Service Inc.

Caribbean



Building on our experience of over 25 years in the Caribbean we have been working together with our Associates on hurricane, aviation, liability, property and business interruption cases.



Antigua

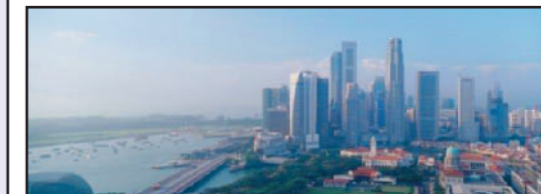
In association with our sister company, Global Projects (West Indies) Ltd, we are now operating from Antigua. Initial enquiries can be dealt with by Mike Baker who can be contacted in Antigua on +1 268 723 7943 and mike.baker@global-projects.com or by claire.jasper@concordiaconsultancy.com in London.



Asia Pacific

Concordia reaches finals of Asian Insurance Review Loss Adjuster of the Year Award

Nihal Bogahalande attended the recent Asia Insurance Review Awards ceremony in Singapore where Concordia reached the final 3 in the category of Loss Adjuster of the Year. The nomination had been from insurers in Sri Lanka and related to the urgent, sensitive and detailed way that Concordia adjusting personnel had responded to the tragic events of the Asian Tsunami.



Singapore Office

We now have a Contact and Meeting Office at:-

Concordia Consultancy (Asia Pacific) Pte Ltd
36th Floor
80 Raffles Place
Singapore 048624
Singapore

Telephone with voicemail: +65 6248 4500
Fax: +65 6248 4501

TPA Ltd, Oceania

We are pleased to announce that TPA Ltd have joined the Concordia Global Network.



Focussing on New Zealand, Australia and the Pacific, TPA Ltd specialise in complex claims, litigation support and risk consultancy.

Our regional brochure for Oceania with CVs etc. can be downloaded at:-



www.concordiaconsultancy.com/regional_brochures.html

Key TPA personnel

Samantha Todd

Samantha Todd has joined Concordia as a PA in the Operations Team.

Sam has a good understanding of insurance issues having previously worked for 10 years with a Lloyd's broker.



samantha.todd@concordiaconsultancy.com

Learn By Teaching!



Paul is a visiting member of faculty at Cass Business School where he runs the Claims Management elective on the CII/Cass MSc Masters Degree in Insurance and Risk Management.

www.cass.city.ac.uk/masters/courses/mscirm/irm.pdf

We hope that all of our Clients and friends had a Merry Christmas and wish you all a Prosperous New Year!



Christmas Donation

Rather than sending Christmas cards, Concordia donated money to the Puthumugathuwaram Roman Catholic School in Sri Lanka which was severely affected by the Tsunami.



www.rotary-srilanka.org

Americas Update



Our North American company is continuing to develop. We now have a Contact and Meeting Office at:-

Concordia Consultancy (Americas) Inc
14 Wall Street
20th Floor
New York City
New York 10005
USA



Telephone with voicemail: +1 212618 1700
Fax: +1 212 618 1705



Concordia Consultancy Americas Inc
banks with J.P. Morgan Chase, New York

Have you been skypeed?

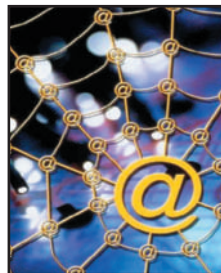


All Concordia personnel and an increasing number of our Associates are now registered to make telephone calls via the internet using Skype along with nearly 4 million other users.

If you too are a registered user of Skype and would like to communicate with us using this system, please search and add Samantha Todd using the following user name :-

samjanetodd
www.skype.com

Web news



New instructions from individuals and organisations continue to be generated through our website.

Please let us have your feedback on the site and suggestions for new features and improvements.

www.concordiaconsultancy.com/contact.html

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C : VISION

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