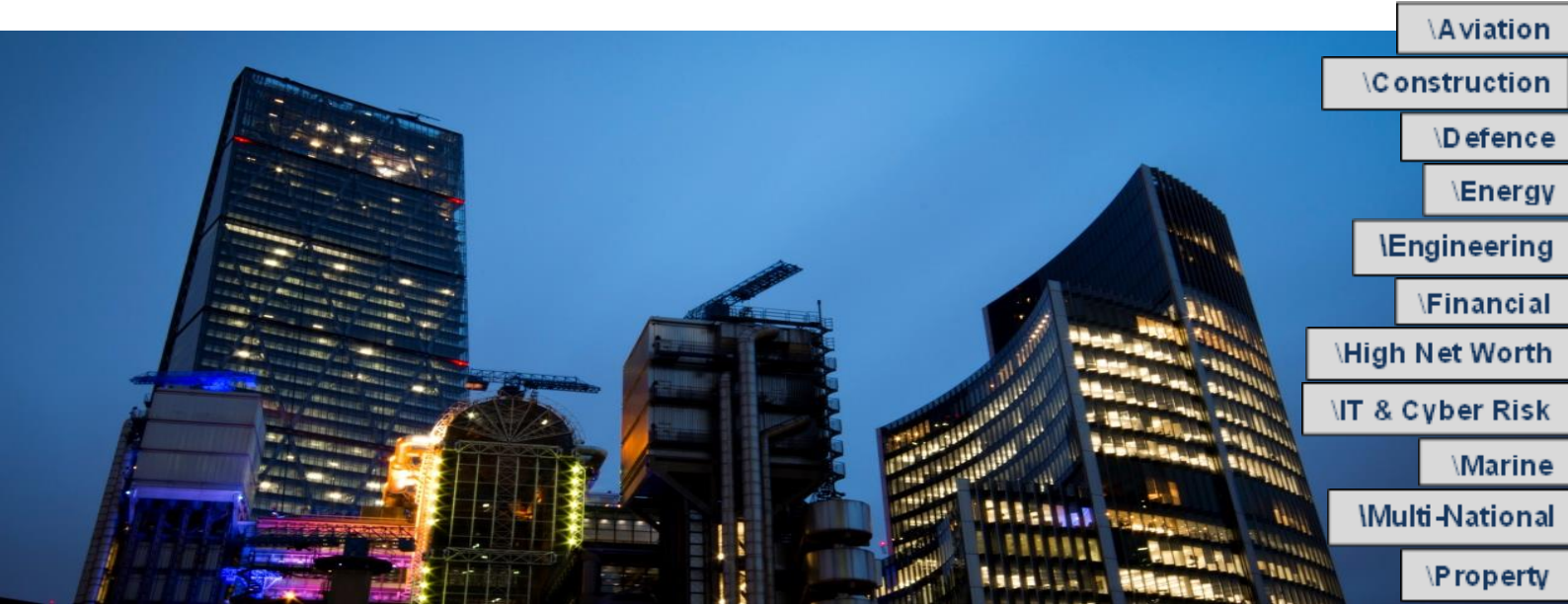
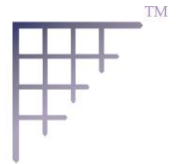


# C: VISION

Concordia  
Consultancy Ltd



- \Aviation
- \Construction
- \Defence
- \Energy
- \Engineering
- \Financial
- \High Net Worth
- \IT & Cyber Risk
- \Marine
- \Multi-National
- \Property

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- PRACTICE FOCUS:

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- TEAM APPOINTMENT:

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- NEWS AND EVENTS:

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- IFAA EVENTS

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## 1. PRACTICE FOCUS

### Property Practice

Concordia's property practice has extensive experience in claims handling, risk surveys, loss adjusting, valuations, recovery investigations and re-insurance reviews.

Many of the assignments that we handle are commercially sensitive and subject to confidentiality agreements.

Our team is regularly appointed as property adjusters dealing with claims involving:

- Fire
- Flood
- Hurricane and storm
- Power generation
- Factories
- Construction
- Mining
- Business Interruption
- High Net Worth

Chartered Loss Adjusters | Compliance | Risk | Legal

Aviation / Construction / Defence / Energy / Engineering / Financial / High Net Worth / IT & Cyber Risk /  
Marine / Multi-National / Property

Head Office Telephone +44 (0) 20 7623 8461 Web [www.concordiaconsultancy.com](http://www.concordiaconsultancy.com)

## 2. FLOODS IN SRI LANKA

Concordia Consultancy South Asia (Pte) Ltd team has been heavily involved with claims resulting from exceptional pre-monsoon rains in Sri Lanka, which caused widespread damage through flash flooding, landslips and mudslides leaving houses and businesses submerged in up to 9 metres of water. The situation was worsened by the arrival of Cyclone Mora which affected almost half a million people, resulting in displacement of 112,000 people and many fatalities.

Having established strong relationships in the South Asian market since 1984, we are able to provide highly skilled services through our qualified staff and Associates in the region. Our office is located in the heart of Colombo, covering all of Sri Lanka, as well as India and the Maldives.

For further information about Concordia Consultancy South Asia (Pte) Ltd, please contact: [Dilan Surendrakumar](mailto:dilan.surendrakumar@concordiaconsultancy.com), Director - Concordia Consultancy South Asia (Pte) Ltd on [dilan.surendrakumar@concordiaconsultancy.com](mailto:dilan.surendrakumar@concordiaconsultancy.com) or [Kanchana Rajapakshe](mailto:kanchana.rajapakshe@concordiaconsultancy.com), Director – Loss Adjusting on [kanchana.rajapakshe@concordiaconsultancy.com](mailto:kanchana.rajapakshe@concordiaconsultancy.com).



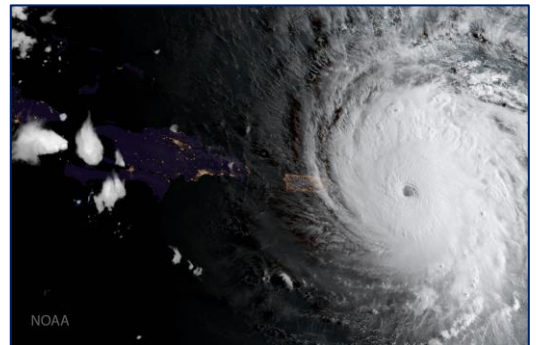
## 3. ATLANTIC HURRICANE SEASON 2017

The 2017 Atlantic Hurricane Season was hyperactive, having produced the highest number of major hurricanes since 2005. In addition, it has been the most destructive and likely the costliest season, due to the three major hurricanes – Harvey, Irma and Maria.

From our offices in London and New York, we were able to liaise with UK, American and International Insurers, Reinsurers, Risk Managers and Brokers.

Working closely with our Associates Concordia responded fully to the requests from our clients via Concordia's Hurricane Response Service. Concordia's team has handled Hurricane claims, dispute resolution assignments and reinsurance reviews since 1980.

[Paul May](mailto:paul.may@concordiaconsultancy.com) has been travelling to Florida and can be contacted on [paul.may@concordiaconsultancy.com](mailto:paul.may@concordiaconsultancy.com).



## 4. INTERIM REPORT

Summer 2018 will see Concordia celebrate 15 years of operation – a milestone attributable to the support of our clients and the pro-activity of our staff and Associates.

We continue to assist our clients on assignments in the UK, Europe and worldwide. This year we have opened a new company in France to serve all French speaking countries and territories. Concordia Conseils SARL is already active with assignments.

Our ability to respond to natural catastrophe has led to activity in Sri Lanka, the US, the Caribbean and the UK. We are always keen to help solve problems and are happy to submit proposals when requested.

Wishing our clients and friends a peaceful and successful 2018!



## 6. TEAM APPOINTMENTS

Concordia Consultancy Ltd is pleased to announce the appointments of the following people:



**Dilan Surendrakumar**  
 Consultant, Energy Practice Leader  
 MEng (Hons), MIET  
 Mobile: +44 (0) 7515 333 908  
 Email: [dilan.surendrakumar@concordiaconsultancy.com](mailto:dilan.surendrakumar@concordiaconsultancy.com)  
 Languages: English, conversational Tamil

Dilan is working as a Consultant leading Concordia's Energy Practice due to his prior experience within the Oil & Gas industry.

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**Shampa Ernest**  
 Operations Manager  
 Mobile: + 94 777 326 186  
 Email: [shampa.ernest@concordiaconsultancy.com](mailto:shampa.ernest@concordiaconsultancy.com)  
 Languages: Sinhalese, English

Shampa is involved with Loss Adjusting and Compliance assignments throughout Sri Lanka, whilst representing Concordia within the insurance market and the wider South Asia region, including India and the Maldives.

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**Brigitta Rehe**  
 Communications Manager  
 BA, MA  
 Mobile: +44 (0) 7513 044 514  
 Email: [brigitta.rehe@concordiaconsultancy.com](mailto:brigitta.rehe@concordiaconsultancy.com)  
 Languages: Estonian, English, Spanish, Russian

Brigitta looks over the company's marketing and communications to further strengthen the Concordia brand in the UK and Internationally.

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**Kimmo Saukko**  
 Regional Director of Concordia Nordic  
 BSc, LL.M  
 Mobile: + 44 (0) 7545 734 281  
 Email: [kimmo.saukko@concordiaconsultancy.com](mailto:kimmo.saukko@concordiaconsultancy.com)  
 Languages: Finnish, English, Swedish

Kimmo is involved with Loss Adjusting, Risk and Compliance assignments especially within the Scandinavian, Nordic and Baltic region. Throughout his career Kimmo has developed extensive relationships within the market and will bring great value to Concordia.

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**James Randall**  
 Consultant  
 BA (Hons), Cert CII, Cert CILA  
 Mobile: +44 (0) 7730 525700  
 Email: [james.randall@concordiaconsultancy.com](mailto:james.randall@concordiaconsultancy.com)  
 Languages: English

As well as working on loss adjusting cases within the Concordia group of companies, James will also be developing UK and London market business including compliance related assignments.

Operating globally from: London – New York – Singapore –

Paris – Barcelona – Antigua – Stockholm – Colombo

## 7. NEWS, EVENTS AND PRESENTATIONS

In May Concordia attended the Worshipful Company of Insurers Annual Mansion House Dinner. The Guest of Honour and Speaker this year was The Rt. Hon. The Lord Mayor, Dr Andrew Parmley.

On 10<sup>th</sup> of May our Communications Manager Brigitta attended the BIBA 2017 Conference in Manchester, with the aim of extending knowledge within the industry, catching up with existing clients and establishing new connections. Please [click here](#) to read more.

Paul spoke on behalf of the IFAA at the Annual General Meeting of FUEDI (the European Federation of Loss Adjusting Associations) held in Luxembourg in May 2017.

On 7<sup>th</sup> June, Concordia welcomed Master's students from the Singapore College of Insurance to Concordia offices in London and introduced them to the activities of an International Loss Adjusting company. For more information visit our [website](#).

Concordia's team attended the Airmic 2017 conference held in June at the ICC in Birmingham. The conference offered us a great place to meet with industry experts as well as our clients.



On the 29<sup>th</sup> June, our Communications Manager, Brigitta attended the Women in CILA Event - 'Mentoring Moments' held at JLT offices. The seminar was hosted by Katherine Bryant, an Executive Coach for insurance professionals, who shared top tips on mentorship.

On the 7<sup>th</sup> September 2017, Concordia's team joined the Fine Art Insurance Reception to support raising funds for this year's chosen charity - [The Cure Parkinson's Trust](#).

Concordia has also made donations to The National Brain Appeal and Stroke Association and the Royal Marsden Hospital in London.

In addition donations have been made to the [Working Hands Charity](#) that raises funds for a surgical programme, currently based at a leprosy hospital in Nepal. The charity supports a team of Hand Surgeons who travel there to operate and to teach the local surgeons.

Concordia Consultancy South Asia (Pte) Ltd is proud to have been one of the sponsors of this year's International Insurance Congress in Colombo, Sri Lanka. The conference was held at the Cinnamon Grand hotel on the 16<sup>th</sup> and 17<sup>th</sup> October and the theme was 'Environmental Impact on Insurance Modelling'. Click [here](#) to read more.

In a recent interview with Insurance Post, Concordia's Chairman Paul May shared insight into the "hurricane" which hit the UK on the night of 15<sup>th</sup> October 1987, also known as 'the Great Storm'. Click [here](#) for the full article.

As part of Paul May's role as Visiting Faculty at Cass Business School, City University in London, he presented to the MSc students in Insurance and Risk Management during 2017. Sharing his long-standing experience, he provided an insight into the role of an International Loss Adjuster and covered the future of claims management in the Insurance Market.

Instead of posting paper Christmas cards to our clients and friends Concordia donated to the [St Giles Trust](#). In April 2018 Paul will be running the London marathon to support St Giles Trust.

## 8. IFAA EVENT

### 8<sup>th</sup> February 2018 – IFAA 12<sup>th</sup> Educational Conference – London, UK

The Educational Conference will cover the following topic : "Brexit – Implications for Claims Handling".

For further information about the IFAA and this event, please [click here](#).

Concordia is proud to be a sponsor of this event.