

Edition includes:

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COMPANY HIGHLIGHTS

A busy year of growth and expansion. Cases handled on all continents. Sri Lanka Associate's business acquired with long-standing team led by Nihal Bogahalande. Company opened in Turkey.

NEW APPOINTMENTS



Nihal Bogahalande

Managing Director Concordia Consultancy
South Asia (Pte) Ltd



Neil Anderson

Finance Director



Ben Carroll

Operations Manager Concordia
Global Network



Magda Wasinska

Finance Assistant



Emma Yard-Young

Assistant Consultant



Siobhan Hutchinson

Marketing Assistant

Practice Focus

We continue to expand our focus on specific sectors through the concept of Professional Practices. Practice Leaders are responsible for monitoring developments e.g. in policy interpretation, coverage, market changes etc.

Practice	Leader (click to email)
Energy	Spencer Clark
Marine	James Gee
Construction	Paul Summery
Engineering	Nihal Bogahalande
IT & Cyber Risk	Rob Maiella
Financial	Neil Anderson
Defence	Ben Carroll
Aviation	Paul Summery
High Net Worth	Emma Yard-Young
Multi-National	Paul May

Each Practice is developing in-depth resources, an example of which is our recent FPSO presentation given to the Market by our Energy Practice. To see the presentation please click [here](#).

Please contact any of our Practice Leaders if you would like us to provide further information.



New office in Colombo

Resulting from our increasing involvement in the Asia markets, Concordia Consultancy South Asia (Pte) Ltd has merged with our long standing Associate LARC in Colombo. CCSA is working in Sri Lanka, Maldives and India. For further information please contact Nihal Bogahalande, MD.

Contact details are Concordia Consultancy South Asia (Pte) Ltd, 43 1/1, Galle Face Terrace, Colombo 03, Sri Lanka. Tel: +94 11 471 3745 Fax: +94 11 244 9615
nihal.bogahalande@concordiaconsultancy.com

Concordia Compliance - Thai floods

The Thai floods in 2011 led to our intense involvement with the claims management and reinsurance recoveries of losses of several billion US dollars relating to multi-national organisations insured by a major international insurer. The complexities and challenges of the issues for our team based in Bangkok were varied and critical.

We would like to record our thanks to our client for the trust and responsibility placed with us, and to our Thai and English Compliance team for their unstinting application and commitment.



Paul Valentine moves to Singapore

Paul Valentine, Senior Consultant, has moved to be based in our Singapore Office. As well as working on cases in Singapore, with Sam Koh and Gary Lim, Paul will be progressing the development of Concordia in Indonesia.

Contact: +65 6534 3343 // paul.valentine@concordiaconsultancy.com

Interim Report No. 9 Chairman, Paul May



It seems incredible that Concordia has notched-up 10 years and that we have entered our second-decade. The last 10 years have flown by!

We continue to work on cases in the UK and around the World providing an “Internationally Local” service.

The appointment of Ben Carroll as Operations Manager of the Concordia Global Network is another step towards our constant objective of expanding the range of our own offices working closely with trusted Technical and Geographical Associates.

A personal highlight has been the merging of our South Asia business with our long standing Associate in Sri Lanka led by Nihal Bogahalande.

Thanks as ever are due to our clients, friends and Associates around the world for their confidence and support.



Our team in Colombo

Concordia College

Concordia staff are encouraged to pursue professional development by undertaking courses and further qualifications.

Our team’s professional development activities are managed by Concordia College Ltd which has an external advisory board including: Professor Chris Parsons, and Mr Maurice England.

Concordia College is developing a range of advanced training materials for each of our Professional Practices.

The College co-ordinates the professional development of all personnel within the Concordia Global Network. A new apprentice scheme is well advanced.



Presentations

Concordia personnel have presented at conferences in Sri Lanka, USA, London and Singapore.

Some of the presentations are available for download at www.concordiaconsultancy.com/news

Paul May chaired the CII London institute talk Beyond Contract Certainty in February 2013. To listen to the podcast, please click [here](#).

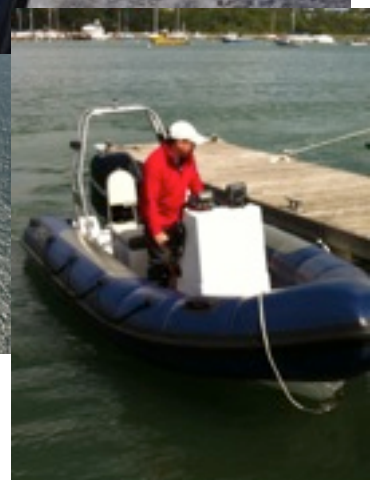
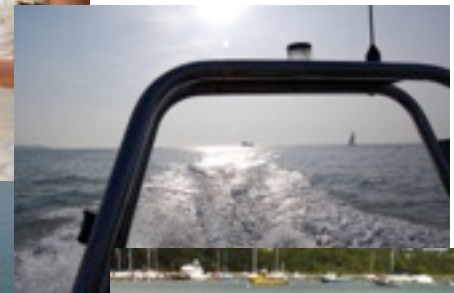
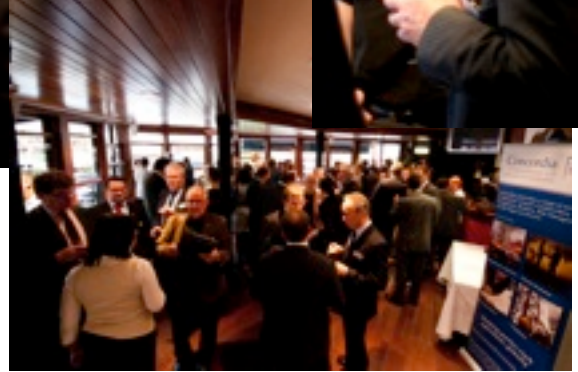
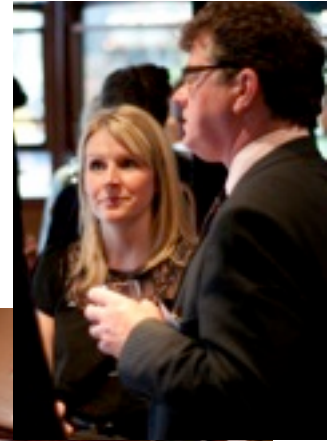
Activities

We celebrated 10 years of Concordia in 2013 by hosting a low key informal celebration with clients, supporters and the team at St Katharine Docks.

2013 has been an eventful year for the Concordia staff, Clare our Company Secretary was married in May and is now [Clare Nash](#). Louise May, Marketing Manager, ran a 10k for Cardiac Risk in the Young in Surrey and Clare Nash completed two Race for Life runs.

On Sunday 26th May Spencer Clark and his crew completed a RIB (rigid hull inflatable boat) event circumnavigating the Isle of Wight to support the MacMillan charity www.macmillan.org.uk which helps families who are affected by cancer by providing the support they need.

Spencer comments that: "It was a challenge for me personally as I had not before ventured around the island via RIB. If the weather had been poor it could have been very tough going especially on the southern side. The route was just over 55 nautical miles and there were around 40 boats making up the fleet of charity fund raising craft and crew. I wanted to do this as Macmillan has recently greatly helped a friend of mine."



Giving and Support

Concordia currently supports Alzheimer's Society, Macmillan Cancer Support, St Giles Trust and the Samaritans.

