C:VISION





COMPANY HIGHLIGHTS

A busy year of growth and expansion with cases handled on all continents.

NEW APPOINTMENTS

From left to right.

Michael Davies Non-Executive Director

James Gee Consultant

Paul Summery Consultant

Jenavieve Varencova Team Assistant

Paul Valantine Senior Consultant

Essi Marttila Administrative Assistant

Andrew Creedon Finance Director

Stephen Brain Senior Consultant

Emma Gray Team Assistant















We welcome Michael Davies



"I am delighted to be joining Concordia to work with Paul and the senior management team. The company has achieved a great deal over the past 9 years and I am excited to have the opportunity to be part of its future."

Michael Davies

Michael Davies joined Concordia Consultancy in May as a Non Executive Director. A construction professional with over 30 years experience, during the last 15 years Michael initiated and led the development of the Mace Group's international business achieving a global turnover of £100m in 2011, distributed across more than 50 territories.

Paul May, Concordia's Chairman, comments: "Michael's appointment marks a further important step in the growth and development of Concordia Consultancy. Michael has brought a new dimension to the business."



Thailand Floods

As a result of the massive catastrophic flooding in Thailand, Concordia Consultancy (Asia Pacific) has been busy working with clients on claims and reinsurance recoveries amounting to billions of US\$. If we can assist with any aspect relating to the Thai flooding please contact Sam Koh our regional MD on sam.koh@concordiaconsultancy.com or James Capell MD of Concordia Compliance on james.capell@concordiaconsultancy.com

Superstorm Sandy

Concordia Consultancy Americas Inc is busy with Sandy related issues working closely with our fully licensed associates on the East Coast including New York.

If we can assist with any aspect relating to Sandy please contact Spencer Clark MD of Concordia Chartered Loss Adjusters on spencer.clark@concordiaconsultancy.com or Stephen Brain Senior Consultant on stephen.brain@concordiaconsultancy.com



Interim Report No. 8 Chairman, Paul May

year, I would like to extend our thanks and appreciation to all our clients and friends in the markets that we are working in around the world.

In the last few months we have undertaken assignments on every continent and continue to submit presentations and proposals for projects and nominations. Heavy engineering and mining related work has been a feature of our activity in Australia, Chile and Brazil for example.

Our services are being delivered by seriously dedicated professionals within our firm, supported on suitable occasions by our dedicated Associates in key locations.

As we approach our 10th anniversary next We have continued to formalise our services into our subsidiary companies each led by a managing director with a strong technical background and market focus.

> *I am especially pleased to welcome* Michael Davies as our Non-Executive director and Andrew Creedon as our new Finance Director. Their experience has generated contributions to our strategic growth and development that are already bearing fruit.

> We are looking forward to celebrating our 10th birthday next year and entering our second "Concordia Decade" during 2013.

With best wishes

Paul May



Presentations

Concordia personnel have recently presented at conferences in Beijing, Bangkok, San Diego, Boston and London.

Spencer Clark addressed marine and energy underwriters in San Diego to introduce the challenges faced with offshore FPSO claims. Specific focus was provided on the technical problems both above and below the water. Concordia continues to be involved with offshore energy claims and FPSOs.

Please <u>email</u> Spencer for more information.

Some of the presentations are available for download at www.concordiaconsultancy.com/news

FPSOs can diego 2012





Activities

Over the last year Concordia's staff have undertaken a number of fundraising activities. Clare Penny and Louise May have collectively raised over £2,000 for Cancer Research UK. Taking on the challenges of the Shine night half marathon and Race for Life, in London they have been supported by Concordia in raising awareness and funds.

Giving and SupportSamaritans and St Giles Trust

For Christmas 2012 we will be making donations to the Samaritans and St Giles Trust.

More information can be found at www.samaritans.org and www.stgilestrust.org.uk

Our electronic Christmas card will be circulated closer to Christmas. We have been asked by many people whether our 2011 Christmas photo was in any way altered by photoshop or similar. We can say that the photo was taken at 9.15am and we were surprised that the market was almost deserted!

